

# ADVISING THE ELDERLY CLIENT

THE 2016 PRACTICAL GUIDE FOR  
LEGAL PROFESSIONALS



Gain an in-depth understanding of the unique needs of elderly clients while becoming equipped with essential best practices for providing effective legal advice. You will learn:

- Evaluating capacity: Roles and responsibilities of the lawyer
- When to video record the client interview
- *Carter* - best practices for end of life/advance care planning
- Predatory marriages - dealing with the fall-out of Ontario's loose capacity-to-marry rules
- Undue influence - detecting, proving and dealing with it
- Working effectively with the bank to prevent POA & financial abuse
- Deathbed will changes - what should you do?
- Divorcing with dementia - how do you handle this?
- Fraudulently obtained powers of attorney and possible remedies

**Top legal and medical experts will provide you with practical guidance on working with senior clients**

**"A MUST SEE PROGRAM FOR ANY PROFESSIONAL WHO DEALS WITH ELDERLY PERSONS."**

**Georgia Swan**

*HGR Graham Partners LLP*

**REGISTER NOW AT  
OSGOODEPD.CA/  
ELDERLYCLIENT**



## **Chairs**

**Jane E. Meadus**

*Staff Lawyer, Institutional Advocate,  
Advocacy Centre for the Elderly*

**Charles B. Ticker**

*Barrister & Solicitor*

## **Location**

Osgoode Professional Development  
1 Dundas St. W., 26th Floor  
Toronto, ON

## **Date and Times**

**September 28, 2016**

9:00 a.m. - 5:00 p.m. EDT

*Can't make the live program?  
The Online Replay is scheduled  
for November 28 2016*

**Conference Webcast Available**

**Health Leadership  
& Learning Network**

York University Faculty of Health



## ADVISING THE ELDERLY CLIENT

### THE 2016 PRACTICAL GUIDE FOR LEGAL PROFESSIONALS

Do you have the knowledge and skills you need to effectively advise elderly clients?

As the baby boom generation moves into its senior years, the client base of many legal professionals is shifting. For those who provide legal advice to elderly clients, it's critical to have a current understanding of the latest best practices and issues that frequently affect senior clients and their families. Moving beyond information delivery, you will learn not only the law, but will gain a practical understanding of what to do, and *not* do, in your role as a lawyer.

In this practical and intensive day long program, an outstanding faculty of practicing lawyers and clinicians will teach you the following:

- Update on the state of physician assisted death in Canada
- When should you refer your client to a capacity assessor? How long is a capacity assessment valid?
- Best practices for dealing with the lucid interval
- Will changes - how much documentation do you need?
- Marriage breakdown when one party is in long-term care - what happens now?
- Navigating issues with shared property and joint tenancy
- What are the red flags that financial institutions look for?



#### Chairs

**Jane E. Meadus**  
*Staff Lawyer, Institutional Advocate, Advocacy Centre for the Elderly*

**Charles B. Ticker**  
*Barrister & Solicitor*

#### Faculty

**Nimali Gamage**  
*Goodard Gamage Stephens, LLP*

**Suzana Popovic-Montag**  
*Hull & Hull LLP*

**Mark Handelman**  
*Firm Counsel, Whaley Estate Litigation*

**Dr. Kenneth I. Shulman**  
*Professor, Department of Psychiatry, University of Toronto*

**Alexander I.M. Henderson**  
*Oiye/Henderson Barristers & Solicitors*

**Dr. Richard Shulman**  
*Assistant Professor, Department of Psychiatry, University of Toronto*

**Karen A. Lindsay-Skynner**  
*Barrister & Solicitor*

**David Morgan Smith**  
*Hull & Hull LLP*

**Bernadette Maheandiran**  
*Staff Lawyer, Advocacy Centre for the Elderly*

**Charles B. Ticker**  
*Barrister & Solicitor*

**Jane E. Meadus**  
*Staff Lawyer, Institutional Advocate, Advocacy Centre for the Elderly*

**Charles B. Wagner**  
*Wagner Sidlofsky LLP*

**Terry V. Moore**  
*Senior Counsel, CIBC*

**Kimberly A. Whaley**  
*Whaley Estate Litigation*

#### WHO SHOULD ATTEND

- Legal professionals working in the areas of wills and estates, estate litigation, family law, real estate law, elder law and health law

**REGISTER NOW** by visiting  
[osgoodepd.ca/elderlyclient](https://osgoodepd.ca/elderlyclient)

# AGENDA

**8:30**

## **Registration and Continental Breakfast**

**9:00**

## **Welcome and Introduction from the Chairs**

**9:10**

## **Evaluating Capacity: Roles and Responsibilities of the Lawyer**

NIMALI GAMAGE, *Goodard Gamage Stephens, LLP*

DR. KENNETH I. SHULMAN, *Professor, Department of Psychiatry, University of Toronto*

- What are the red flags?
- Understanding your obligations to ask probing questions
- Assessing whether your client has capacity to give instructions
- When should you refuse to take the retainer?
- What do you do when capacity changes during the course of the retainer?
- How do clinicians assess cognition? Why this matters for lawyers

**10:00**

## **End of Life and Advance Care Planning in Light of Carter**

MARK HANDELMAN, *Firm Counsel, Whaley Estate Litigation*

- What do lawyers need to discuss with their clients when drafting a POA for personal care with advance care directives?
- Which medical conditions qualify a patient for assisted death?
- What about capacity?
- What if the patient's application is refused?

**10:45**

## **Refreshment Break**

**11:00**

## **Critical Update on Predatory Marriages & Later Life Partnerships**

KIMBERLY A. WHALEY, *Whaley Estate Litigation*

- What is a "predatory marriage" and how are the Courts responding to them?
  - How capacity fits in - Ontario's capacity-to-marry laws
- Are spousal support orders or domestic contracts enforceable after death?
- The most common estate disputes between adult children of previous marriages and the deceased's second (or third) spouse

**12:00**

## **Lunch**

**12:45**

## **Panel Discussion: Dealing with Undue Influence Issues**

### **Moderator:**

CHARLES B. TICKER, *Barrister & Solicitor*

### **Panelists:**

DR. RICHARD SHULMAN, *Assistant Professor, Department of Psychiatry, University of Toronto*

DAVID MORGAN SMITH, *Hull & Hull LLP*

CHARLES B. WAGNER, *Wagner Sidlofsky LLP*

- The challenges in proving undue influence
- Detecting undue influence at the will drafting stage
- Grantors gifts to POA - presumption of undue influence
- Best practices for navigating the "minefields" of an estates, family and real estate practice

**2:00**

## **Key Issues: Will Challenges**

SUZANA POPOVIC-MONTAG, *Hull & Hull LLP*

MARK HANDELMAN, *Firm Counsel, Whaley Estate Litigation*

- Preventing will/POA challenges - when to video record client interviews
- Deathbed changes - what you should do?
- How do you protect your client and yourself?

**2:45**

## **Refreshment Break**

**3:00**

## **Key Issues: Family Law**

KAREN A. LINDSAY-SKYNNER, *Barrister & Solicitor*

- Divorcing with dementia - how to obtain "special party status"
- Marriage breakdown - what happens when one party is in long-term care?
- How does divorce affect substitute decision making?

**3:30**

## **Key Issues: Real Estate**

ALEXANDER I.M. HENDERSON, *Oiye/Henderson Barristers & Solicitors*

- New *Life Lease Act* in Ontario - maybe
- Shared property and joint tenancy
- Granny flats and housing

**4:00**

## **Working with Financial Institutions to Prevent Financial and Power of Attorney Abuse**

BERNADETTE MAHEANDIRAN, *Staff Lawyer, Advocacy Centre for the Elderly*

TERRY V. MOORE, *Senior Counsel, CIBC*

- Common abuses of powers of attorney and possible remedies
  - Non-compliance with the duty to keep records
  - Allegations of misappropriation of an incapable person's assets
- When does the bank require probate?
- Working with banks to implement remedies: service requirements, preservation orders, tracing orders, and more

**5:00**

## **Program Concludes**



# REGISTRATION

Please complete all  
registrant information.

## Advising the Elderly Client The 2016 Practical Guide for Legal Professionals

I will attend:

☐ On site ☐ Webcast ☐ Online Replay

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Firm/Company: \_\_\_\_\_

Practice Area: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ Prov: \_\_\_\_\_ Postal Code: \_\_\_\_\_

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### Payment Options

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Signature: \_\_\_\_\_ Payment amount: \$ \_\_\_\_\_

### Fee Per Delegate

\$595 plus HST

Fees include attendance, program materials, continental breakfast, lunch (conference only) and break refreshments.  
Group discounts are available. Visit [www.osgoodepd.ca](http://www.osgoodepd.ca) for details.



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### Eligible CPD/MCLE hours:

LSUC (ON): 7.25 CPD Hours (2.5 Professionalism; 4.75 Substantive)

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### Date & Time

September 28, 2016

9:00 a.m. – 5:00 p.m. EDT

### Online Replay:

November 28, 2016

Please arrive a half hour  
early for sign-in and material pick-up.  
Dress is business casual.

### Location

Osgoode Professional Development  
Downtown Toronto Conference Centre  
1 Dundas St. W., 26th Floor  
Toronto, ON M5G 1Z3

### Program Changes

We will make every effort to present  
the program as advertised, but it may  
be necessary to change the date,  
location, speakers or content with little  
or no notice. In the event of program  
cancellation, York University's and  
Osgoode Hall Law School's liability is  
limited to reimbursement of paid fees.

### Cancellations and Substitutions

Substitution of registrants is permitted  
at any time. If you are unable to find  
a substitute, a full refund (less \$75  
administration fee) is available if a  
cancellation request is received in  
writing 14 days prior to the program  
date. No other refund is available.



## 4 Convenient Ways to Register

1. **MAIL** your registration form to:  
Osgoode Professional Development  
Downtown Toronto Conference Centre  
1 Dundas St. W., 26th Floor  
Toronto, ON M5G 1Z3
2. **ONLINE** at  
[www.osgoodepd.ca/elderlyclient](http://www.osgoodepd.ca/elderlyclient)
3. **FAX** your registration  
to 416.597.9736
4. **CALL US** at 416.597.9724  
or 1.888.923.3394